

What is claimed is:

- 1 1. A method for determining an upsell of a purchase at a point-of-sale terminal, comprising:
 - 2 generating a purchase price of the purchase;
 - 3 generating a rounded price;
 - 4 calculating a round-up amount, the round-up amount being a difference between the
 - 5 purchase price and the rounded price;
 - 6 determining an upsell in dependence on the round-up amount; and
 - 7 outputting a signal indicative of the upsell.

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- 1 2. The method of claim 1 in which the step of generating a rounded price comprises:
 - 2 generating the rounded price based on the purchase price.

- 1 3. The method of claim 2 in which the step of generating the rounded price based on the
- 2 purchase price comprises:
 - 3 determining a rounding multiple that corresponds to the purchase price; and
 - 4 rounding the purchase price in accordance with the rounding multiple, thereby generating
 - 5 the rounded price..

- 1 4. The method of claim 1 in which the step of generating a rounded price comprises:
 - 2 setting the rounded price to a first value if the purchase does not include a predetermined
 - 3 item; and

4 setting the rounded price to a second value if the purchase includes a predetermined item,
5 the second value being greater than the first value, the first value and the second value being
6 based on the purchase price.

1 5. The method of claim 4 in which the second value is established so that the round-up
2 amount is within a predetermined range.

1 6. The method of claim 1 in which the step of generating a rounded price comprises:
2 determining a rounding multiple based on whether the purchase includes a predetermined
3 item; and
4 rounding the purchase price in accordance with the rounding multiple, thereby generating
5 the rounded price.

1 7. The method of claim 1 in which the step of generating a rounded price comprises:
2 setting the rounded price to a first value if the purchase does not include a premium item;
3 and
4 setting the rounded price to a second value if the purchase includes a premium item, the
5 second value being greater than the first value, the first value and the second value being based
6 on the purchase price.

1 8. The method of claim 1 in which the step of generating a rounded price comprises:
2 determining a rounding multiple based on whether the purchase includes a premium item;
3 and

4 rounding the purchase price in accordance with the rounding multiple, thereby generating
5 the rounded price.

1 9. The method of claim 1 in which the step of generating a rounded price comprises:

2 counting a number of premium items included in the purchase;

3 setting the rounded price to a first value if the number of premium items is less than a

4 predetermined threshold; and

5 setting the rounded price to a second value if the number of premium items is greater than

6 a predetermined threshold, the second value being greater than the first value, the first value and

7 the second value being based on the purchase price.

1 10. The method of claim 1 in which the step of generating a rounded price comprises:
2 determining a rounding multiple based on the number of premium items; and
3 rounding the purchase price in accordance with the rounding multiple, thereby generating
4 the rounded price.

1 11. The method of claim 1 in which the step of generating a rounded price comprises:
2 generating a rounded price based on a price of at least one predetermined item.

1 12. The method of claim 1 in which the step of generating a rounded price comprises:

2 determining prices of items included in the purchase;

3 determining a maximum price of the determined prices; and

4 generating a rounded price based on the maximum price.

1 13. A method for generating a coupon, comprising:
2 generating a purchase price of a purchase;
3 generating a rounded price;
4 calculating a round-up amount, the round-up amount being a difference between the
5 purchase price and the rounded price; and
6 printing on the coupon an identifier based on the round-up amount.

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1 14. A method for generating a coupon, comprising:
2 generating a purchase price of a purchase;
3 generating a rounded price;
4 calculating a round-up amount, the round-up amount being a difference between the
5 purchase price and the rounded price;
6 setting a coupon value based on the round-up amount; and
7 printing on the coupon an identifier that is based on the coupon value.

3 2
1 15. The method of claim 14 further comprising:
2 setting a coupon feature based on a condition;
3 and in which the step of printing comprises
4 printing an identifier that is based on the coupon value and the coupon feature.

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1 16. The method of claim 15 in which the coupon feature is a validity period.

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1 17. The method of claim 16 in which the step of setting a coupon feature based on a
2 condition comprises:

3 determining a time of a previous transaction;
4 determine a time interval since the previous transaction; and
5 setting the validity period based on the time interval since the previous transaction.

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1 18. The method of claim 17 in which the step of setting the validity period based on the time
2 interval since the previous transaction comprises
3 setting the validity period to be shorter than the time interval since the previous
4 transaction.

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1 19. The method of claim 17 further comprising:
2 receiving a customer identifier;
3 and in which the step of determining a date of a previous transaction comprises:
4 determining a date of a previous transaction that is based on the customer identifier.

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1 20. The method of claim 16 in which the step of setting a coupon feature based on a
2 condition comprises:
3 determining a current time; and
4 setting the validity period based on the current time.

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1 21. The method of claim 20 in which the step of setting the validity period based on the
2 current time comprises:

3 setting the validity period to exclude an interval that corresponds to the current time.

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1 26. The method of claim 15 in which the coupon feature is a required item.

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1 27. The method of claim 26 in which the step of setting a coupon feature based on a
2 condition comprises:

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3 receiving a customer identifier;
4 determining a coupon redemption that is based on the customer identifier; and
5 setting the required item based on the coupon redemption.

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1 28. The method of claim 27 in which the step of setting the required item based on the
2 coupon redemption comprises:

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3 setting the required item to be a predetermined item if the coupon redemption is greater
4 than a predetermined threshold.

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1 29. The method of claim 28 in which the step of setting the required item based on the
2 coupon redemption comprises:

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3 determining an infrequent item that is based on the customer identifier; and
4 setting the required item to be the infrequent item if the coupon redemption is greater
5 than a predetermined threshold.

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1 30. The method of claim 27 in which the step of setting a coupon feature based on a
2 condition comprises:

3 receiving a customer identifier;
4 determining a number of past purchases of an item, the number being based on the
5 customer identifier; and
6 setting the required item based on the number of past purchases of the item.

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1 27. The method of claim 14 in which the step of setting a coupon value based on the round-
2 up amount comprises:
3 setting the coupon value based on the round-up amount and a condition.

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1 28. The method of claim 27 in which the step of setting the coupon value based on the round-
2 up amount and a condition comprises:
3 determining whether the purchase includes coupon redemption;
4 setting the coupon value to a first value if the purchase includes coupon redemption;
5 setting the coupon value to a second value if the purchase does not include coupon
6 redemption, the second value being greater than the first value, the first value and the second
7 value being based on the round-up amount.

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1 29. The method of claim 27 in which the step of setting the coupon value based on the round-
2 up amount and a condition comprises:
3 determining a payment type; and
4 setting the coupon value based on the payment type.

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1 30. The method of claim 29 in which the step of setting the coupon value based on the round-up amount and a condition comprises:

3 determining whether a payment type is currency;

4 setting the coupon value to a first value if the payment type is currency; and

5 setting the coupon value to a second value if the payment type is not currency, the second

6 value being greater than the first value, the first value and the second value being based on the

7 round-up amount.

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1 31. The method of claim 27 in which the step of setting the coupon value based on the round-up amount and a condition comprises:

3 determining whether a frequent shopper identifier is received;

4 setting the coupon value to a first value if a frequent shopper identifier is received; and

5 setting the coupon value to a second value if no frequent shopper identifier is received,

6 the second value being greater than the first value, the first value and the second value being

7 based on the round-up amount.

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1 32. The method of claim 27 in which the step of setting the coupon value based on the round-up amount and a condition comprises:

3 receiving a customer identifier;

4 determining a coupon redemption that is based on the customer identifier; and

5 setting the coupon value based on the coupon redemption.

- 21 20
- 1 32. The method of claim 32 in which the step of setting the coupon value based on the
2 coupon redemption comprises:
3 determining a number of transactions based on the customer identifier;
4 determining a number of coupons redeemed based on the customer identifier;
5 calculating a redemption rate based on the number of coupons redeemed and the number
6 of transactions; and
7 setting the coupon value based on the redemption rate.

- 22 15
- 1 34. The method of claim 21 in which the step of setting the coupon value based on the round-
2 up amount and a condition comprises:
3 receiving a customer identifier;
4 determining an acceptance rate that is based on the customer identifier; and
5 setting the coupon value based on the acceptance rate.

- 23 15
- 1 35. The method of claim 21 in which the step of setting the coupon value based on the round-
2 up amount and a condition comprises:
3 receiving a customer identifier;
4 determining a number of transactions that is based on the customer identifier; and
5 setting the coupon value based on the number of transactions.

- 24 23
- 1 36. The method of claim 35 in which the step of setting the coupon value based on the
2 number of transactions comprises:

3 setting the coupon value to a first value if the number of transactions does not correspond
4 to a multiple of a predetermined number; and
5 setting the coupon value to a second value if the number of transactions corresponds to a
6 multiple of a predetermined number, the second value being greater than the first value, the first
7 value and the second value being based on the round-up amount.

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1 37. The method of claim 27 in which the step of setting the coupon value based on the round-
2 up amount and a condition comprises:
3 receiving a customer identifier;
4 determining a number of coupons redeemed that is based on the customer identifier; and
5 setting the coupon value based on the number of coupons redeemed.

1 27 2
1 36. The method of claim 14, in which the identifier comprises a bar code.

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1 40. The method of claim 39, further comprising:

2 encoding the coupon value in the bar code.

1 41. The method of claim 39, further comprising:

2 encoding a coupon feature in the bar code.

1 42. The method of claim 14, further comprising:

2 storing the coupon value in a record that is determinable from the identifier.

1 43. A method for generating a coupon, comprising:

2 generating a purchase price of a purchase;

3 generating a rounded price;

4 calculating a round-up amount, the round-up amount being a difference between the purchase price and the rounded price;

5 printing on the coupon an indication of the round-up amount;

6 printing on the coupon an indication of an upsell;

7 receiving an indication of the round-up amount on a coupon; and

8 exchanging the round-up amount for the coupon.

1 44. The method of claim 43 in which the indication of a round-up amount comprises a bar code.

1 45. A method for generating a coupon, comprising:

2 generating a purchase price of a purchase;

- 3 generating a rounded price;
- 4 calculating a round-up amount, the round-up amount being a difference between the
- 5 purchase price and the rounded price;
- 6 setting a coupon value based on a predetermined multiple of the round-up amount; and
- 7 printing on the coupon an identifier that is based on the coupon value.

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1 46. The method of claim 45 in which the step of setting a coupon value based on a
2 predetermined multiple of the round-up amount comprises:

3 setting the coupon value to three times the round-up amount.

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1 47. A method for generating a coupon, comprising:
2 generating a purchase price of a purchase;
3 generating a rounded price;
4 calculating a round-up amount, the round-up amount being a difference between the
5 purchase price and the rounded price;
6 determining whether the purchase includes coupon redemption; and
7 if the purchase includes coupon redemption,
8 setting a coupon value based on the round-up amount, and
9 printing on the coupon an identifier that is based on the coupon value.

- 1 48. An apparatus for determining an upsell of a purchase at a point-of-sale terminal,
2 comprising:
3 a storage device; and

4 a processor connected to the storage device,
5 the storage device storing a program for controlling the processor; and
6 the processor operative with the program to:
7 generate a purchase price of the purchase;
8 generate a rounded price;
9 calculate a round-up amount, the round-up amount being a difference between the
10 purchase price and the rounded price;
11 determine an upsell in dependence on the round-up amount; and
12 output a signal indicative of the upsell.

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1 49. An apparatus for generating a coupon, comprising:
2 a storage device; and
3 a processor connected to the storage device,
4 the storage device storing a program for controlling the processor; and
5 the processor operative with the program to:
6 generate a purchase price of a purchase;
7 generate a rounded price;
8 calculate a round-up amount, the round-up amount being a difference between the
9 purchase price and the rounded price; and
10 print on the coupon an identifier based on the round-up amount.

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1 50. An apparatus for generating a coupon, comprising:
2 a storage device; and

3 a processor connected to the storage device,
4 the storage device storing a program for controlling the processor; and
5 the processor operative with the program to:
6 generate a purchase price of a purchase;
7 generate a rounded price;
8 calculate a round-up amount, the round-up amount being a difference between the
9 purchase price and the rounded price;
10 set a coupon value based on the round-up amount; and
11 print on the coupon an identifier that is based on the coupon value.

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1 51. An apparatus for generating a coupon, comprising:
2 a storage device; and
3 a processor connected to the storage device,
4 the storage device storing a program for controlling the processor; and
5 the processor operative with the program to:
6 generate a purchase price of a purchase;
7 generate a rounded price;
8 calculate a round-up amount, the round-up amount being a difference between the
9 purchase price and the rounded price;
10 print on the coupon an indication of the round-up amount;
11 print on the coupon an indication of an upsell;
12 receive an indication of the round-up amount on a coupon; and
13 exchange the round-up amount for the coupon.

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1 52. An apparatus for generating a coupon, comprising:
2 a storage device; and
3 a processor connected to the storage device,
4 the storage device storing a program for controlling the processor; and
5 the processor operative with the program to:
6 generate a purchase price of a purchase;
7 generate a rounded price;
8 calculate a round-up amount, the round-up amount being a difference between the
9 purchase price and the rounded price;
10 set a coupon value based on a predetermined multiple of the round-up amount;
11 and
12 print on the coupon an identifier that is based on the coupon value.

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1 53. An apparatus for generating a coupon, comprising:
2 a storage device; and
3 a processor connected to the storage device,
4 the storage device storing a program for controlling the processor; and
5 the processor operative with the program to:
6 generate a purchase price of a purchase;
7 generate a rounded price;
8 calculate a round-up amount, the round-up amount being a difference between the
9 purchase price and the rounded price;
10 determine whether the purchase includes coupon redemption; and

11 if the purchase includes coupon redemption,
12 set a coupon value based on the round-up amount, and
13 print on the coupon an identifier that is based on the coupon value.

1 54. A computer-readable medium encoded with a program for implementing a method for
2 determining an upsell of a purchase at a point-of-sale terminal, said processing instructions for
3 directing a computer to perform the steps of:
4 generating a purchase price of the purchase;
5 generating a rounded price;
6 calculating a round-up amount, the round-up amount being a difference between the
7 purchase price and the rounded price;
8 determining an upsell in dependence on the round-up amount; and
9 outputting a signal indicative of the upsell.

1 55. A computer-readable medium encoded with a program for implementing a method for
2 generating a coupon, said processing instructions for directing a computer to perform the steps
3 of:
4 generating a purchase price of a purchase;
5 generating a rounded price;
6 calculating a round-up amount, the round-up amount being a difference between the
7 purchase price and the rounded price; and
8 printing on the coupon an identifier based on the round-up amount.

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1 56. A computer-readable medium encoded with a program for implementing a method for
2 generating a coupon, said processing instructions for directing a computer to perform the steps
3 of:
4 generating a purchase price of a purchase;
5 generating a rounded price;
6 calculating a round-up amount, the round-up amount being a difference between the
7 purchase price and the rounded price;
8 setting a coupon value based on the round-up amount; and
9 printing on the coupon an identifier that is based on the coupon value.

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1 57. A computer-readable medium encoded with a program for implementing a method for
2 generating a coupon, said processing instructions for directing a computer to perform the steps
3 of:
4 generating a purchase price of a purchase;
5 generating a rounded price;
6 calculating a round-up amount, the round-up amount being a difference between the
7 purchase price and the rounded price;
8 printing on the coupon an indication of the round-up amount;
9 printing on the coupon an indication of an upsell;
10 receiving an indication of the round-up amount on a coupon; and
11 exchanging the round-up amount for the coupon.

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1 58. A computer-readable medium encoded with a program for implementing a method for
2 generating a coupon, said processing instructions for directing a computer to perform the steps
3 of:
4 generating a purchase price of a purchase;
5 generating a rounded price;
6 calculating a round-up amount, the round-up amount being a difference between the
7 purchase price and the rounded price;
8 setting a coupon value based on a predetermined multiple of the round-up amount; and
9 printing on the coupon an identifier that is based on the coupon value.

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1 59. A computer-readable medium encoded with a program for implementing a method for
2 generating a coupon, said processing instructions for directing a computer to perform the steps
3 of:
4 generating a purchase price of a purchase;
5 generating a rounded price;
6 calculating a round-up amount, the round-up amount being a difference between the
7 purchase price and the rounded price;
8 determining whether the purchase includes coupon redemption; and
9 if the purchase includes coupon redemption,
10 setting a coupon value based on the round-up amount, and
11 printing on the coupon an identifier that is based on the coupon value.